

1 14. Defendant Hemant Taneja has served as a director of the Company since April 2014.

2 15. Defendant Glen E. Tullman is a founder of the Company and has served as Executive
3 Chairman of the Board since February 2019 and as a director of the Company since August 2013.

4 16. Defendant Zane Burke has served as Livongo's Chief Executive Officer since
5 February 2019 and as a director of the Company since April 2019.

6 17. Defendants identified in paragraphs 10-16 are referred to herein as the "Board" or the
7 "Individual Defendants."
8

9 18. Relevant non-party Teladoc is a Delaware corporation, with its principal executive
10 offices located at 2 Manhattanville Road, Suite 203, Purchase, New York 10577. Teladoc's common
11 stock trades on the New York Stock Exchange under the ticker symbol "TDOC."
12

13 **SUBSTANTIVE ALLEGATIONS**

14 **Background of the Company and the Proposed Transaction**

15 19. Livongo provides an integrated suite of solutions for the healthcare industry in North
16 America. The Company's solutions promote health behavior change based on real-time data capture
17 supported by intuitive devices and insights driven by data science. Livongo offers a platform that
18 provides cellular-connected devices, supplies, informed coaching, data science-enabled insights, and
19 facilitates access to medications. Its products include Livongo for diabetes, Livongo for hypertension,
20 Livongo for prediabetes and weight management, and Livongo for behavioral health by myStrength.
21

22 20. On August 5, 2020, Livongo and Teladoc issued a joint press release announcing the
23 Proposed Transaction which stated, in relevant part:

24 PURCHASE, NY and MOUNTAIN VIEW, Calif., Aug. 05, 2020 -- Teladoc Health
25 (TDOC), the global leader in virtual care, and Livongo (LVGO), the leading Applied
26 Health Signals company – today announced that they have entered into a definitive
27 merger agreement. This merger represents a transformational opportunity to improve
28 the delivery, access and experience of healthcare for consumers around the world. The
highly complementary organizations will combine to create substantial value across
the healthcare ecosystem, enabling clients everywhere to offer high quality,

1 personalized, technology-enabled longitudinal care that improves outcomes and
2 lowers costs across the full spectrum of health.

3 Under the terms of the agreement, which has been unanimously approved by the Board
4 of Directors of each company, each share of Livongo will be exchanged for 0.5920x
5 shares of Teladoc Health plus cash consideration of \$11.33 for each Livongo share,
6 representing a value of \$18.5 billion based on the closing price of Teladoc Health
7 shares as of August 4, 2020. Upon completion of the merger, existing Teladoc Health
8 shareholders will own approximately 58 percent and existing Livongo shareholders
9 will own approximately 42 percent of the combined company.

10 The combination of Teladoc Health and Livongo creates a global leader in consumer
11 centered virtual care. The company will have expected 2020 pro forma revenue of
12 approximately \$1.3 billion, representing year over year pro forma growth of 85
13 percent. Demonstrating the power of the combined platform and the scalability of the
14 data driven and virtual ethos, the combined company is expected to have pro forma
15 Adjusted EBITDA of over \$120 million for 2020.

16 “This merger firmly establishes Teladoc Health at the forefront of the next-generation
17 of healthcare,” said Jason Gorevic, CEO of Teladoc Health. “Livongo is a world-class
18 innovator we deeply admire and has demonstrated success improving the lives of
19 people living with chronic conditions. Together, we will further transform the
20 healthcare experience from preventive care to the most complex cases, bringing
21 ‘whole person’ health to consumers and greater value to our clients and shareholders
22 as a result.”

23 “This highly strategic combination will create the leader in consumer-centered virtual
24 care and provides a unique opportunity to further accelerate the growth of our data-
25 driven member platform and experience,” said Glen Tullman, Livongo Founder and
26 Executive Chairman. “By expanding the reach of Livongo’s pioneering Applied
27 Health Signals platform and building on Teladoc Health’s end-to-end virtual care
28 platform, we’ll empower more people to live better and healthier lives. This
transaction recognizes Livongo’s significant progress and will enable Livongo
shareholders to benefit from long-term upside as the combined company is positioned
to serve an even larger addressable market with a truly unmatched offering.”

29 **Strategic and financial benefits of the combination**

- 30 • **The combination joins two highly complementary companies to create an
31 unmatched, comprehensive platform for virtual healthcare delivery.** By
32 bringing together leaders in virtual health and chronic condition management,
33 the merger combines comprehensive clinical expertise with a rich technology
34 and data-driven experience; prevention and chronic condition management
35 with acute and specialty care; behavior change expertise with data science;
36 global footprint with products meeting global need; access with innovation and
37 two of the fastest growing companies in health technology.

- 1 • **Combining clinical expertise with deeper, more comprehensive consumer**
2 **health insights to deliver the highest quality care and improve outcomes.**
3 The transaction combines Teladoc Health’s broad integrated services across
4 virtual care with Livongo’s data-driven approach to providing actionable,
5 personalized, and timely health signals to create a comprehensive virtual
6 healthcare delivery system. The combined company’s platform will feature
7 the full range of health support – from AI+AI engine-driven “nudges” and
8 health coaches to therapists and board-certified physicians and the world’s
9 leading specialists – available anytime, anywhere to ensure the right care is
10 always delivered.

- 11 • **Focusing on prevention as a critical lever for reimagining healthcare**
12 **delivery.** Together, Teladoc Health and Livongo will empower consumers to
13 proactively manage their wellbeing with the help of a single, comprehensive
14 partner across the full spectrum of health, whether they are at-risk of, or living
15 with, chronic conditions or need acute care. By tapping into data and care
16 anytime, anywhere, consumers will have real-time information and guidance
17 to stay healthy and avoid the unchecked progression of illness.

- 18 • **Joining two leaders in consumer behavior change, bringing millions more**
19 **consumers into virtual care and building even deeper consumer and**
20 **provider relationships.** Teladoc Health’s flywheel approach to continued
21 member engagement combined with Livongo’s proven track record of using
22 data science to build consumer trust will accelerate the combined company’s
23 development of longitudinal consumer and provider relationships.

- 24 • **Expanding Teladoc Health’s portfolio and footprint with Livongo’s**
25 **leadership in addressing underpenetrated and underserved chronic**
26 **condition populations.** Teladoc Health’s global reach, including 70 million
27 customers in the United States, and significant access to high growth segments
28 in that market (e.g., Medicare and Medicaid) give Livongo a stronger platform
 to reach millions of new consumers, at risk of, or living with chronic disease.

- **Complementary cultures and operating philosophies that put a premium**
 on health equity. Teladoc Health has long focused on virtual care as the “great
 equalizer” expanding access to underserved communities facing negative
 social determinants of health. With Livongo’s focus on chronic conditions,
 which disproportionately impacts underserved communities, the combined
 company will be positioned to make meaningful progress on addressing long-
 standing disparities.

- **Significant shareholder value creation and revenue acceleration**
 opportunities. The combined company is positioned to execute quantified
 opportunities to drive revenue synergies of \$100 million by the end of the
 second year following the close, reaching \$500 million on a run rate basis by
 2025. These opportunities include increased cross-selling and penetration into
 each company’s client base. They also include accelerating Livongo’s

1 international expansion through Teladoc Health's existing footprint,
2 improving combined company member retention rates and driving more
3 efficient enrollment. In addition to the quantified synergies, the combination
4 offers significant unquantified synergies by enabling new care models and next
5 generation solution opportunities. As a result of efficiencies, the combined
6 company is expected to achieve cost synergies of \$60 million by the end of the
7 second year following the close, which can be reinvested to drive topline
8 growth and margin expansion.

6 **Leadership & Governance**

7 Jason Gorevic, current CEO of Teladoc Health, will be the CEO of the combined
8 company. Led by Teladoc Health chairman, David Snow, the newly combined
9 Teladoc Health Board of Directors will be composed of eight members of the Teladoc
10 Health Board and five members of the Livongo Board.

10 **Additional Transaction Details**

11 The transaction is expected to close by the end of Q4 2020, subject to regulatory and
12 Teladoc Health and Livongo shareholder approvals and other customary closing
13 conditions. The newly combined company will be called Teladoc Health and will be
14 headquartered in Purchase, New York.

14 **The Proxy Misleads Livongo Stockholders by Omitting Material Information**

15 21. On September 15, 2020, the Company filed the materially misleading and incomplete
16 Proxy with the SEC. Designed to convince Livongo's stockholders to vote in favor of the Proposed
17 Transaction, the Proxy is rendered misleading by the omission of critical information concerning: (i)
18 Livongo's and Teladoc's financial projections; (ii) the data and inputs underlying the financial
19 valuation analyses that support the fairness opinion provided by the Company's financial advisor,
20 Morgan Stanley; and (iii) Morgan Stanley's potential conflicts of interest.

22 ***Material Omissions Concerning Livongo's and Teladoc's Financial Projections***

23 22. The Proxy is materially deficient because it fails to disclose material information
24 relating to Livongo's and Teladoc's financial projections.

25 23. For example, the Proxy fails to disclose the street case projections for each of Livongo
26 and Teladoc utilized by Morgan Stanley in connection with the financial analyses underlying its
27 fairness opinion. The Proxy further fails to disclose the estimates for net operating loss and tax credit
28

1 carryforwards for each of the Livongo Street Case, Livongo Plan A projections, Livongo Plan B
2 projections, Teladoc Street case, Teladoc Case 1 forecasts and Teladoc Case 2 forecasts, each as
3 utilized by Morgan Stanley in connection with its discounted cash flow analyses of both Livongo and
4 Teladoc.

5 24. Moreover, with respect to Teladoc’s Case 1 and Case 2 forecasts, the Proxy fails to
6 disclose: (i) projected revenue, adjusted EBITDA and unlevered free cash flow for the period of the
7 third quarter of 2020E to 2022E for the Case 2 forecasts; and (ii) unlevered free cash flows for each
8 of the calendar years 2023 through 2030 for both the Case 1 and Case 2 forecasts.

9
10 25. In addition, for each of the Livongo Street Case, Livongo Plan A projections, Livongo
11 Plan B projections, Teladoc Street case, Teladoc Case 1 forecasts and Teladoc Case 2 forecasts, the
12 Proxy fails to disclose the line items underlying unlevered free cash flows.

13 26. The Proxy further fails to disclose “the pro forma impact of the merger on Teladoc’s
14 earnings per share, cash flow, consolidated capitalization and certain financial ratios” relied upon by
15 Morgan Stanley in connection with rendering its fairness opinion. *See* Proxy at 107.

16
17 27. The omission of this material information renders certain portions of the Proxy
18 materially misleading, including, inter alia, the following sections of the Proxy: “Opinion of
19 Livongo’s Financial Advisor” and “Livongo Unaudited Financial Projections.”

20 ***Material Omissions Concerning Morgan Stanley’s Financial Analyses***

21 28. The Proxy also omits material information regarding Morgan Stanley’s financial
22 analyses.

23
24 29. The Proxy describes Morgan Stanley’s fairness opinion and the various valuation
25 analyses it performed in support of its opinion. However, the description of Morgan Stanley’s fairness
26 opinion and analyses fails to include key inputs and assumptions underlying these analyses. Without
27 this information, as described below, Livongo’s public stockholders are unable to fully understand
28

1 these analyses and, thus, are unable to determine what weight, if any, to place on Morgan Stanley's
2 fairness opinion in determining whether to vote in favor of the Proposed Transaction or seek appraisal.

3 30. With respect to Morgan Stanley's *Livongo Discounted Equity Value Analysis* and
4 *Teladoc Discounted Equity Value Analysis*, the Proxy fails to disclose the inputs and assumptions
5 underlying the discount rates of 9.4% and 7.5%, respectively.

6 31. With respect to Morgan Stanley's *Livongo Discounted Cash Flow Analysis*, the Proxy
7 fails to disclose: (i) estimates for net operating loss and tax credit carryforwards; (ii) the implied
8 terminal values resulting from the analysis; (iii) the inputs and assumptions underlying the discount
9 rate range of 8.3% to 10.2%; and (iv) Livongo's net debt.

10 32. With respect to Morgan Stanley's *Teladoc Discounted Cash Flow Analysis*, the Proxy
11 fails to disclose: (i) estimates for net operating loss and tax credit carryforwards; (ii) the implied
12 terminal values resulting from the analysis; (iii) the inputs and assumptions underlying the discount
13 rate range of 7.3% to 8.2%; and (iv) Teladoc's net debt.

14 33. With respect to Morgan Stanley's *Precedent Transaction Multiples Analysis*, the
15 Proxy fails to disclose the multiples and financial metrics for each of the transactions analyzed.

16 34. With respect to Morgan Stanley's *Analyst Price Targets* analysis, the Proxy fails to
17 disclose the individual price targets for Livongo and Teladoc and the sources thereof.

18 35. Without such undisclosed information, Livongo stockholders cannot evaluate for
19 themselves whether the financial analyses performed by Morgan Stanley were based on reliable
20 inputs and assumptions or whether they were prepared with an eye toward ensuring that a positive
21 fairness opinion could be rendered in connection with the Proposed Transaction. In other words, full
22 disclosure of the omissions identified above is required in order to ensure that stockholders can fully
23 evaluate the extent to which Morgan Stanley's opinion and analyses should factor into their decision
24 whether to vote in favor of or against the Proposed Transaction.
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1 36. The omission of this material information renders certain portions of the Proxy
2 materially misleading, including, inter alia, the following sections of the Proxy: “Opinion of
3 Livongo’s Financial Advisor” and “Livongo Unaudited Financial Projections.”

4 ***Material Omissions Concerning Morgan Stanley’s Potential Conflicts of Interest***

5 37. The Proxy also fails to disclose material information concerning the potential conflicts
6 of interest faced by Morgan Stanley.

7
8 38. The Proxy sets forth, “Livongo may, in its sole discretion, also pay Morgan Stanley
9 an additional discretionary fee of up to approximately \$11 million contingent upon, and subject to,
10 the consummation of the merger.” *Id.* at 119. The Proxy, however, fails to disclose the agreed
11 parameters for such additional discretionary fee, the criteria Morgan Stanley needs to satisfy to
12 receive the additional fee, and whether the Company anticipates paying Morgan Stanley the additional
13 fee.

14
15 39. Additionally, the Proxy fails to disclose whether Morgan Stanley has performed any
16 services for Teladoc in the two years preceding the date of its fairness opinion, and, if so, the amount
17 of compensation received in connection with such services.

18 40. Full disclosure of investment banker compensation and all potential conflicts is
19 required due to the central role played by investment banks in the evaluation, exploration, selection,
20 and implementation of strategic alternatives.

21 41. The omission of this material information renders certain portions of the Proxy
22 materially misleading, including, inter alia, the following sections of the Proxy: “Opinion of
23 Livongo’s Financial Advisor.”

24
25 42. Accordingly, Plaintiff seeks injunctive and other equitable relief to prevent the
26 irreparable injury that Company stockholders will continue to suffer absent judicial intervention.

27
28

CLAIMS FOR RELIEF

COUNT I

Claims Against All Defendants for Violations of Section 14(a) of the Exchange Act and Rule 14a-9 Promulgated Thereunder

43. Plaintiff repeats all previous allegations as if set forth in full.

44. During the relevant period, defendants disseminated the false and misleading Proxy specified above, which failed to disclose material facts necessary to make the statements, in light of the circumstances under which they were made, not misleading in violation of Section 14(a) of the Exchange Act and SEC Rule 14a-9 promulgated thereunder.

45. By virtue of their positions within the Company, the defendants were aware of this information and of their duty to disclose this information in the Proxy. The Proxy was prepared, reviewed, and/or disseminated by the defendants. It misrepresented and/or omitted material facts, including material information about the Company's financial projections, the data and inputs underlying the financial valuation analyses that support the fairness opinion provided by Morgan Stanley, and Morgan Stanley's potential conflicts of interest. The defendants were at least negligent in filing the Proxy with these materially false and misleading statements.

46. The omissions and false and misleading statements in the Proxy are material in that a reasonable stockholder would consider them important in deciding how to vote on the Proposed Transaction or seek to exercise their appraisal rights.

47. By reason of the foregoing, the defendants have violated Section 14(a) of the Exchange Act and SEC Rule 14a-9(a) promulgated thereunder.

48. Because of the false and misleading statements in the Proxy, Plaintiff is threatened with irreparable harm, rendering money damages inadequate. Therefore, injunctive relief is appropriate to ensure defendants' misconduct is corrected.

COUNT II

**Claims Against the Individual Defendants for
Violations of Section 20(a) of the Exchange Act**

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2
3 49. Plaintiff repeats all previous allegations as if set forth in full.

4
5 50. The Individual Defendants acted as controlling persons of Livongo within the meaning
6 of Section 20(a) of the Exchange Act as alleged herein. By virtue of their positions as officers and/or
7 directors of Livongo, and participation in and/or awareness of the Company's operations and/or
8 intimate knowledge of the false statements contained in the Proxy filed with the SEC, they had the
9 power to influence and control and did influence and control, directly or indirectly, the decision-
10 making of the Company, including the content and dissemination of the various statements which
11 Plaintiff contends are false and misleading.

12
13 51. Each of the Individual Defendants was provided with or had unlimited access to copies
14 of the Proxy and other statements alleged by Plaintiff to be misleading prior to and/or shortly after
15 these statements were issued and had the ability to prevent the issuance of the statements or cause the
16 statements to be corrected.

17
18 52. In particular, each of the Individual Defendants had direct and supervisory
19 involvement in the day-to-day operations of the Company, and, therefore, is presumed to have had
20 the power to control or influence the particular transactions giving rise to the securities violations as
21 alleged herein, and exercised the same. The Proxy at issue contains the unanimous recommendation
22 of each of the Individual Defendants to approve the Proposed Transaction. They were, thus, directly
23 involved in the making of the Proxy.

24
25 53. In addition, as the Proxy sets forth at length, and as described herein, the Individual
26 Defendants were each involved in negotiating, reviewing, and approving the Proposed Transaction.
27 The Proxy purports to describe the various issues and information that they reviewed and
28 considered—descriptions the Company directors had input into.

1 54. By virtue of the foregoing, the Individual Defendants have violated Section 20(a) of
2 the Exchange Act.

3 55. As set forth above, the Individual Defendants had the ability to exercise control over
4 and did control a person or persons who have each violated Section 14(a) and SEC Rule 14a-9,
5 promulgated thereunder, by their acts and omissions as alleged herein. By virtue of their positions as
6 controlling persons, these defendants are liable pursuant to Section 20(a) of the Exchange Act. As a
7 direct and proximate result of defendants' conduct, Livongo's stockholders will be irreparably
8 harmed.
9

10 **PRAYER FOR RELIEF**

11 WHEREFORE, Plaintiff demands judgment and preliminary and permanent relief, including
12 injunctive relief, in his favor on behalf of Livongo, and against defendants, as follows:

- 13 A. Preliminarily and permanently enjoining defendants and all persons acting in concert
14 with them from proceeding with, consummating, or closing the Proposed Transaction
15 and any vote on the Proposed Transaction, unless and until defendants disclose and
16 disseminate the material information identified above to Livongo stockholders;
17
- 18 B. In the event defendants consummate the Proposed Transaction, rescinding it and
19 setting it aside or awarding rescissory damages to Plaintiff;
- 20 C. Directing the Individual Defendants to disseminate a Proxy that does not contain any
21 untrue statements of material fact and that states all material facts required in it or
22 necessary to make the statements contained therein not misleading;
23
- 24 D. Declaring that defendants violated Sections 14(a) and/or 20(a) of the Exchange Act,
25 as well as SEC Rule 14a-9 promulgated thereunder;
- 26 E. Awarding Plaintiff the costs of this action, including reasonable allowance for
27 Plaintiff's attorneys' and experts' fees; and
28

1 F. Granting such other and further relief as this Court may deem just and proper.

2 **JURY DEMAND**

3 Plaintiff demands a trial by jury on all claims and issues so triable.

4 Dated: September 29, 2020

WEISSLAW LLP

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By: /s/ Joel E. Elkins

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